



jeitosa — [zhay-taw-za] (Brazilian Portuguese) adj. agile, skillful, adroit, clever, innovative, solution-oriented



India



Morocco



Czech Republic

**Experienced, Hands-on ,
State-of-the-Art, Best
Practices Expertise**

Founded

2004

Offices

San Francisco, New York, Toronto, Paris, London, Frankfurt, São Paulo, Sydney, Chennai, and Shanghai.

Consulting Team

50+ business strategists and systems deployment experts across five continents

Leadership Team

Karen Beaman, Founder and Chief Executive
Steve Parker, Vice President, North America
Luiz de Oliveira, Vice President, Latin America
Christian Adlung, Vice President, EMEA
John Macy, Vice President, Asia Pacific
Marc Birnkammer, Director, Marketing
Mike Kent, Vice President, Human Resources
Grant du Plooy, Vice President, Talent Acquisition
Gunjan Aggarwal, Chief Financial Officer

Investors/Advisors

Dave Duffield, Co-Founder/CEO, Workday; Co-Founder/CEO, PeopleSoft; Co-Founder/CEO, Integral Systems
Ken Gardner, Silicon Valley serial entrepreneur: SOASTA, Instante, Sagent, ReportSmith, and Viewpoint Systems
Bill Campbell, President, Marbill ; President, AGConsulting; SVP, ADP
Peter Pervere, Former CFO, Sybase and Commerce One

Corporate Fact Sheet

- Improving Human Capital Management through business alignment and process optimization
- Deploying modern systems and tools to meet today’s infrastructure demands
- Opening doors around the world helping you meet your global business needs

Our Mission

Bridging people, process, and technology through agile, modern solutions to make global business possible.

Our Focus

Business Strategy – helping companies optimize their administrative and strategic capabilities to enhance business performance and improve financial value.

Systems Deployment – implementing modern tools and systems to automate and streamline business processes and improve business performance.

Communities – connecting people across the globe for best practice sharing and knowledge transfer on industry trends and the latest research findings.

Our Values

Integrity – fostering openness and fairness in all our business relationships.

Motivation – going the extra mile to ensure our clients’ and partners’ success.

Partnership – engaging with all our associates for long term relationships.

Knowledge – sharing best-in-class business and technology solutions.

Excellence – delivering superior value to our clients, partners and shareholders.

Balance – building symbiosis across work, life, diversity, profitability and fun.

Our Difference

Experts – Research-based knowledge, best practice sharing, and real-world experience.

Agile – Innovative and flexible solutions to address modern, complex business problems.

Global – Transnational approach, meeting local needs, bringing global results.

Mentors – Knowledge transfer to make you stronger and better than when you started.

Our Commitment

Strengthening your capabilities, leaving you more aligned, more aware, more effective.

Our People

Knowledgeable, Collaborative, Committed

...transnational network of over 50 consultants across more than 20 countries, averaging 15 years of experience in human resources, financials, and information technology solutions, including:

KAREN BEAMAN

CEO / Founder / Senior Global Advisor



...widely recognized as a global HR industry guru and business leader, Karen has built and led many global teams for Fortune 500 companies. She is Editor-in-Chief of the IHRIM Journal and has published four books. In 2002, she was honored with IHRIM's Summit Award for her lifetime achievements in the field of HR systems. She is fluent in English, German, French, and Portuguese.

MIKE KENT

CHRO/ Global Strategic Advisor



...a senior executive with extensive global experience in the high tech, service and manufacturing industries, Mike leads teams in transformations, process improvement, project management, outsourcing, and M&A integration. Mike holds an MBA from Columbia University and a BA from Yale. He is fluent in French, German and Portuguese.

CHRIS ORCUTT

Chief Information Officer



... a software architect, developer and technical leader, Chris has over 16 years of experience creating computer software. Previously, he was co-founder and chief architect at Excient, where he built an HR product that aggregates benefit provider data for a total compensation view of employees' benefits in any language. He was also a senior web development consultant at AGConsulting.

GUNJAN AGGARWAL

Chief Financial Officer



...over 10 years of experience in financial accounting, bookkeeping, analysis, and auditing. Gunjan managed invoicing and recovery department for a large electricity distribution company. And was a member of fraud prevention and legal team responsible for prevention of electricity theft and fraudulent invoices. He is a chartered accountant from the Institute of Chartered Accountants of India.

Our Experience – Your Advantage

Many of the world's greatest companies have turned to Jeitosa Group International to help with their global business needs. Committed to excellence and total satisfaction, we help our clients expand their own capabilities, guaranteeing the results of all we do. Here is a partial list of our clients:

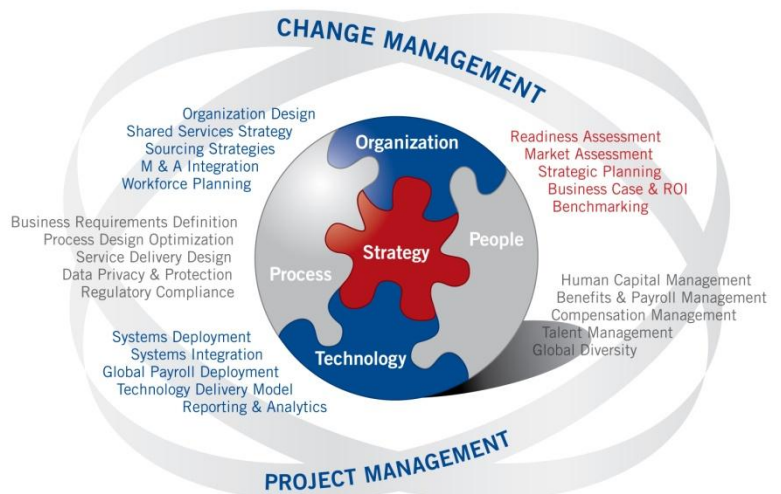
ASM ASTRA Soluções
Brandes
Carlyle Group
Conference Board
Fidelity Investments
Google
Great Hill Partners
Haemonetics
Hewlett Packard
Human Concepts
Hyatt Corporation
IBM
ITT Defense
J. M. Huber
Lawson Software

Liquidnet
Magnum
Millennium
McKee Foods
North American Mission Board
QAD
Right Now
Salesforce.com
Schering-Plough
Siemens-Cinterion
TRW Automotive
United Technologies
United Nations
Upsher-Smith
Zip Realty

Our Partners and Expertise



Jeitosa Strategic Enterprise Business Services Issue-Focused, Strategically-Aligned, Goal-Oriented



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