



**jeitosa** — [zhay-taw-za] (Brazilian Portuguese) adj. agile, skillful, adroit, clever, innovative, solution-oriented



France



India



United States

## Effective, Proven, Flexible, Global Program and Project Management Expertise

### Why Jeitosa?

- Years of domestic & global experience
- Best practices & leading approaches
- Complete project management methodology
- Adherence to PMI standards
- Modern deployment methodology
- Repository of tools & templates
- Broad multi-lingual capabilities
- Execution of strategic & tactical goals
- Integration of people, process, technology
- Knowledge management & transfer
- Results linked directly to the bottom line
- Guaranteed satisfaction and results

### Our Scalable Approach

Designed to compliment your current project management skills and capacity, Jeitosa offers a scalable project management approach:

With our **Guided Approach** – *you do it, we show you how* – Jeitosa works in an advisory and support capacity with your project leadership to ensure solid project management disciplines are followed.

With our **Supported Approach** – *we do it together* – Jeitosa partners with your project leadership in the development and execution of the project charter/plan. Tasks and accountabilities are defined jointly.

With our **Managed Approach** – *we do it, you support us* – Jeitosa provides a full-time project manager to lead the development and execution of the project charter and plan with guaranteed satisfaction and results.

## Project and Program Management

- Assures client success through solid project management principles
- Follows Project Management Institute (PMI) Body of Knowledge (PM-BOK)
- Leverages a repository of best practice tools and templates, tips and tricks

### EXPERIENCED AND DEDICATED PROJECT MANAGERS

It is imperative in today's globally-focused business environment to organize and manage resources to successfully carry out organizational initiatives on time, on budget, and with total customer satisfaction. Bringing about change and realizing the added value of any project, program or initiative requires the skillful blending of people, processes and technologies to affect the desired result. Unlike other project management approaches that are largely theoretical, Jeitosa's project management methodology takes a proactive approach in which real-world solutions are developed and deployed to solve complex business and systems problems. Jeitosa takes a global approach to prioritizing requirements, coordinating resources, developing the solution, and delivering results – assuring project success and total client satisfaction.

Jeitosa's approach is supported by a best practice library of tried and proven tools and templates which we make available to all of our clients. Our services range from project health assessments and pure project management to comprehensive program management for managing multiple, inter-related, concurrent projects. Jeitosa's Project Management Methodology (PPM) follows the nine core disciplines of project management as defined by the Project Management Institute (PMI).

## Jeitosa's Project Management Methodology

Effective project management means appropriately balancing the competing demands of scope, time, and resources to achieve a successful outcome: a project that is ahead of schedule, under budget, and exceeding stakeholder expectations.



## Our People

### Knowledgeable, Collaborative, Committed

...transnational network of over 50 consultants across more than 20 countries, averaging 15 years of experience in human resources, financials, and information technology solutions, including:

#### JIM PETTIT

##### Senior Project Manager / Program Director



...more than 25 years of corporate leadership experience in HR, HR systems implementation, project management, and talent development. Jim has received a project management certification with honors and has been an active IHRIM leader. An author for IHRIM.Link, Jim takes a process and metrics focus to all his projects. He holds a BS from the University of Maryland and MS from the University of Southern California.

#### LINDA BAGWELL

##### Senior Project Manager



...more than 20 years experience as a global HCM and HRIS project manager, business analyst, and training consultant. Linda developed and piloted instructor materials for project management professionals in the US and Europe. A former Business Systems Manager for a transnational global implementation of PeopleSoft HCM, she is PMI-certified.

#### MIKE KENT

##### Executive Consultant



...a senior executive with extensive global experience in the high tech, service and manufacturing industries, Mike leads teams in transformations, process improvement, project management, outsourcing, and M&A integration. Mike holds an MBA from Columbia University and a BA from Yale. He is fluent in French, German and Portuguese.

#### CHRISTIAN ADLUNG

##### Vice President, Europe, Middle East, Africa



...senior global executive and consultant with more than 20 years of experience in information technology, development and project leadership of large, complex and varied payroll and HCM systems, specifically in the global and European business environments. He holds a degree in Computer Science from the University of Bremen and is fluent in English, German, and Portuguese.

## Our Experience – Your Advantage

Many of the world's greatest companies have turned to Jeitosa Group International to help with their global business needs. Committed to excellence and total satisfaction, we help our clients expand their own capabilities, guaranteeing the results of all we do. Here are a few examples of our projects:

#### Project Profile: Telecommunications Company — Global Project Management

Led the worldwide deployment of outsourced payroll across 50+ countries in nine months; project team consisted of Global Program Manager with three regional project teams (Americas, EMEA, and Asia Pacific); designed global processes, reporting, audit controls, and built external interfaces between local country payrolls and a single global instance of SAP HR.

#### Project Profile: Financial Services Organization — Global Project Planning

Led the assessment and documentation of human resources, payroll and time and attendance requirements for a large financial organization, reviewing the existing HRMS product and implementation and preparing a detailed assessment of the existing situation and developing a detailed multi-year HRMS deployment plan.

#### Project Profile: High Technology Organization — Global Project Management

Led the evaluation and planning effort for a global payroll deployment of ADP's GlobalView offering covering 100+ countries; set up regional coordination and implementation teams and managed the overall deployment effort, interfacing local country ADP payrolls to the organization's single worldwide PeopleSoft HR system.

### WHY WE'RE DIFFERENT

**Experts:** Research-based knowledge, best practice sharing, and real-world experience

**Agile:** Innovative and flexible solutions to address modern, complex business problems

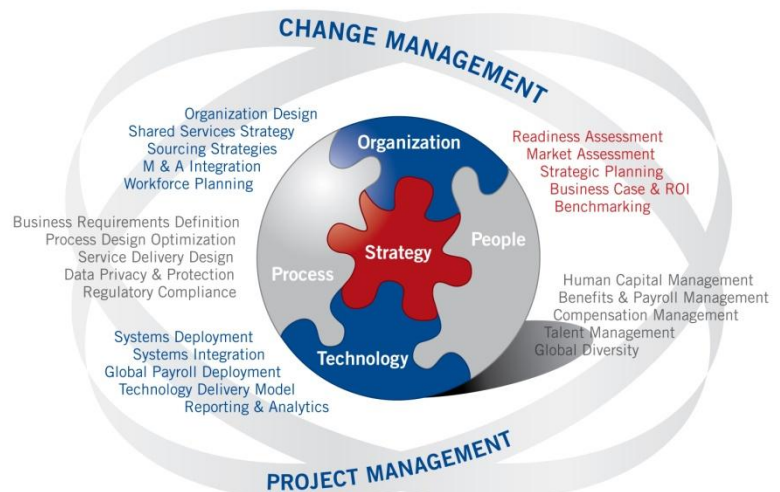
**Global:** Transnational approach, meeting local needs, bringing global results

**Mentors:** Knowledge transfer to make you stronger and better than when you started

### OUR COMMITMENT

...strengthening your capabilities, leaving you more aligned, more aware, more effective

## Jeitosa Strategic Enterprise Business Services Issue-Focused, Strategically-Aligned, Goal-Oriented



### CONTACT US

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